



## Nemont BUSINESS SPOTLIGHT

### GIVING PEAS A CHANCE

East of Williston, business is brisk at United Pulse Trading (UPT). Although the company calls a large building just over the railroad tracks home, it is actually part of a much bigger picture. United Pulse Trading was started in April of 2007. Its parent company, Alliance Grain Traders, is a publically traded company on the Toronto Stock Exchange (symbol TSX:AGT).

Alliance is a worldwide leader in value-added processing, which refers to the process of taking raw products and preparing them for human consumption. The company has 12 plants in Canada, six in Turkey, and one in Australia. Their Williston location is the only plant they operate in the United States. Alliance and its subsidiaries supply red split lentils, red football lentils, whole lentils, peas, split peas, chickpeas, dry beans, canary seeds, bulgur and pasta. The Williston plant processes high quality split peas, whole peas, lentils and split lentils.

UPT pulls crops from a 200 mile radius around Williston. After the raw material is cleaned,

“Pulse” refers to crops harvested solely for their dry grain. Pulse crops produce one or more grains within a pod and are used for food and animal feed. Vegetables such as green beans are not included in the pulse category. Plants grown mainly for their oils such as peanuts are also excluded. Pulses are appreciated for their high protein content. They also restore nitrogen which more traditional crops strip out of the soil.

The word “pulse” is latin for “thick soup.” To this day, thick soups made of peas, lentils or beans are winter staples.



Two combines unload nearly 300 bushels of lentils apiece. Below, a bumper sticker produced by Williston Economic Development helps educate readers about Williston area agriculture.

**Give PEAS a chance!**

Williston  
Economic Development

passed through a color sorter and made ready for human consumption, the crops are sent to both United States markets and exported worldwide. The majority is shipped out by the BNSF railroad with remainder shipped by truck to domestic customers.

Pulse production in the Williston region has grown tremendously the past 10 years. UPT processed over 75,000 metric tons of peas and lentils last year alone.

“Williston is the epicenter of pulse

crop production in the United States,” commented Eric Bartsch, UPT’s Bismarck-based General Manager. “A presence in Williston is the key to United Pulse Trading’s business strategy.”

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## SCHOLARSHIPS 2010

Nemont and several affiliated organizations offer scholarship opportunities. Read on to discover four scholarships you or your family members may be eligible for.

**Nemont** offers six \$1000 scholarships for students attending an accredited university, vo-tech or trade school. Nemont subscribers and their dependents may apply for a one-time scholarship. Applications will be evaluated on school and community involvement, appearance of application and grade point average. Applications are due April 1, 2009. Download yours today at [www.nemont.net](http://www.nemont.net)!

**The Foundation for Rural Service (FRS)** offers an annual college scholarship program to help further higher education among rural youth. In May of 2010, FRS will award thirty \$2,500 scholarships to rural high school seniors across the United States. Awards are granted to students sponsored by a National Telecommunications Cooperative Association (NTCA) member company such as Nemont. If your family is a Nemont customer and you are a high school senior, you are strongly encouraged to apply. Visit the Youth Outreach section on the right side of the FRS website ([www.frs.org](http://www.frs.org)) to get more information and download your application, or contact FRS at 703-351-2026 or [foundation@frs.org](mailto:foundation@frs.org).

Scholarships are also available to North Dakota students with a specific interest in Electronics and Telecommunications.

**Telephone Apprenticeship Telephone & Safety** (Telephone AT&S) administers the Prairie States Plan Managers Group Scholarship in the amount of \$1000. This scholarship will be awarded to a North Dakota high school graduate for a two-year Electronics or Telecommunications/Electronics program or course of study at a college in North Dakota or Wadena College in Minnesota. Applications will be reviewed for selection by AT&S staff and Board of Directors. Visit [www.telephone-ats.com](http://www.telephone-ats.com) for more information.

**The North Dakota Community Foundation** administers the Reuben T. Guenther Scholarship, given in memory of a North Dakota leader in career and technical education. One scholarship of \$400 will be awarded for the 2010-2011 school year.

Applicants must be graduating seniors from a North Dakota high school in 2010 and have completed one or more career and technical education courses. To receive the scholarship, the winner must enroll in a North Dakota public post-secondary institution as a full-time student in a career and technical education program of two years or less. Visit [www.nd.gov/cte/students/scholarships.html](http://www.nd.gov/cte/students/scholarships.html) for complete details.



## OPPORTUNITIES FOR SOPHOMORES AND JUNIORS

Do you think a career in the cutting-edge telecommunications industry might be for you? Get a sneak peak at the opportunities available during the Electronics Telecommunications Academy at Bismarck State College June 6-11.

This program gives high school sophomores and juniors a chance to preview a variety of high-tech, well-paid occupations in the telecommunications field and get hands-on experience in classroom and worksite settings. Nemont is a sponsor of this program.

Nemont is offering sponsorship opportunities to two interested students, which will include room and board at Bismarck State College, round trip reimbursement for mileage and a \$125 stipend, awarded upon completion of the program. In addition, three \$1000 Electronics/Telecommunications scholarships will be awarded to Academy students who wish to pursue a career in Electronics/Telecommunications, through Bismarck State College.

For more information and to download and application, go to <http://www.telephone-ats.com/academy>. Applications are due by April 9, 2010, to Academy Coordinator Tammy Heick in Bismarck, North Dakota. For more information regarding the Electronics Telecommunications Academy, contact your school counselor or Tammy Heick, Electronics Telecommunication Academy Coordinator, at 701-250-7911 or [theick@telephone-ats.com](mailto:theick@telephone-ats.com).

## 14TH ANNUAL ICE FISHING DERBY

Those tough enough to brave the cold are encouraged to participate in the 14th Annual Ice Fishing Derby at Fort Peck Lake on February 20. Families are encouraged to bring the kids, sleds and ice skates for a fun day out of the house. Registration is from 11 a.m. to 1 p.m. at the Dredge Cuts Trout Pond off Highway 117.

The fishing lasts from noon until 3 p.m. and the weigh-ins begin immediately afterward at Park Grove Bar. First place is guaranteed \$2000, and there is a raffle for a Montana Governor's Cup entry fee valued

at \$400. Last year, over \$5200 in cash and prizes were awarded! The entry fee is \$50 per hole or you can claim three for \$100. There will be over 200 pre-drilled holes available, but no holes will be sold after 1 p.m.



*The day was sunny but cold at the 13th Annual Ice Fishing Derby in 2009. -photo courtesy of Glasgow Area Chamber of Commerce and Agriculture*

This wonderful annual event, held the third weekend every February, is held to get families and friends together for some winter fun. It is sponsored by the Glasgow Area Chamber of

Commerce and Agriculture and area businesses. Hot dogs, brats, onions, sauerkraut and hot cocoa are sold. Families and kids are encouraged to participate, as well as anyone who wants to watch.

## BASKETBALL TRADITION

The 2009 Scobey Invitational Tournament (SIT) wrapped up on December 29, with Eugene's Pizza of Glasgow taking home the trophy. Many may not realize it, but the December event was the tournament's 46th birthday.

The tourney was started by the Scobey Jaycees in 1963 and taken over in 1966 by the Scobey Plainsmen Independent team (now Plainsmen, Inc.). It has been run by the Plainsmen ever since.

From the relatively humble beginning as a local talent tournament, it grew to include several men who have had professional tryouts and two who spent time on NBA teams. Gary Elliot, who played in Scobey in the early 1970s, was a strong performer for Washington State University and was on the Seattle Supersonics early season roster in 1971. Cavin Anderson, a native of Watford City, North Dakota, first played for the Scobey Plainsmen in the 1973 tourney; he was later on the Chicago Bulls roster.



*This 1968 file photo shows the Scobey Jaycees at the Scobey Invitational Tournament. The Jaycees initiated the tournament in 1963.*

*-photo courtesy of Daniels County Leader*

A strong Canadian influence came to the SIT in the mid 1980s. Canadian teams continue to participate.

SIT players Tom Bishop, Romel Raffin and Karl Tillman went on to play on the Canadian National team. Raffin was selected as a member of the Canadian Olympic team in both 1984 and 1988. Karl Tilleman was his teammate on the 1984 Olympic team. Another SIT stand-out, Joey Vickery, was a starter on the 1992 Canadian Olympic team.

At least seven SIT participants have played in the European professional leagues, as well.

An SIT milestone was reached in 1992 when Jackie Moore, a regular from the Regina Fix team, became the first woman to compete. In 1997, the tournament hosted eight men's teams and eight women's teams for the first time.

As the tournament continues to host exceptional regional talent, area residents look forward to an annual event that has also become a local tradition.

## NEW OFFICE OPEN

As of November 30, Nemont customers have a new retail office they can visit to pay bills, get a new cell phone or request high-speed Internet.

You can find our brand new location at 212 2nd Avenue West in Poplar. The office will be open Monday through Friday, from 9 a.m. to 5 p.m.

Our newest Customer Service Specialist, Mary Werner, will be staffing the office along with a rotation of employees from Wolf Point. Please expect occasional closures during the lunch hour.

Stop by to say hello and check out the Poplar office the next time you are running errands.



Mary, left, will be staffing Nemont's office in Poplar with help from Wolf Point employees. Shown here, Laurel and Ivy.



## COMMUNITY CALENDAR

Area events are listed free of charge. Submit your events by the 15th of February so they may appear in the March/April issue. Send to: P.O. Box 600, Scobey, MT 59263-0600, Attention: Community Calendar or e-mail to [nemonttoday@nemont.coop](mailto:nemonttoday@nemont.coop).

### January 21

Glasgow Chamber and Two Rivers Economic Growth Annual Banquet. 406-228-2222.

### February 5-6

4th Annual Circle the Wagons dinner, auction and dance at Yogo Inn, Lewistown. Proceeds benefit the Montana Cowboy Hall of Fame & Western Heritage Center to be built in Wolf Point. [www.montanacowboyfame.com](http://www.montanacowboyfame.com) or 406-653-3800.

### February 10-13

District 3 C Boys Basketball Tournament, Glasgow. 406-228-2222.

### February 18-20

District 2 B Boys & Girls Basketball Tournament, Glasgow. 406-228-2222.

### February 20

Ice Fishing Tournament, Trout Pond, Glasgow. 406-228-2222.

### February 25-17

Northern B Divisional Boys Basketball Tournament, Glasgow. 406-228-2222.

### March 13

Ducks Unlimited Banquet, Cottonwood Inn, Glasgow. 406-228-2222.

### March 19-20

Northeast Montana Farm Expo, Plentywood. 406-765-1480.

### March 26-28

Lion's Club Basketball Tournament, Plentywood. 406-765-1803.

## WORKING ON WIRELESS

Nemont had a busy year expanding and maintaining our cellular network. In June, Nemont worked with Northwest Communications Cooperative (NCC) based in Ray, North Dakota, to activate North Dakota sites. These included two in the Crosby area and towers in Noonan, Wildrose, Alamo, and at 13 Mile Corner near Williston.

Nemont's Saco site and the site at Downstream Campground near Fort Peck Lake received upgrades to improve existing coverage in July and August. Antennas were reconfigured on the tower near Outlook to improve existing coverage in October.

In south central Montana, three new cell sites were turned up in the middle of October. These new towers cover areas in and around Ft. Smith, St. Xavier, and Willow Creek.

In January, Nemont activated a tower near Whitetail, a community about seven miles south of the Canadian border in northeast Montana.

If you are interested in finding out how you can get a competitive nationwide plan with the best local coverage available, contact Nemont at 1-800-636-6680.



*Workers assemble a cell tower near Peerless in this 2007 file photo. Cell site construction often continues into the winter months.*

## CELL PHONE CLASSES OFFERED

Nemont offers free hands-on classes for senior citizens on how to use a Nemont cell phone. Any size group is eligible to participate.

"It can even be two or three people," commented Nemont employee Gregg Hunter, who helps with the classes. "It does not have to be a large group."

Basic cell phone use is taught and classes are customized to attendees. Many individuals have specific tasks they would like explained. Some of the most popular requests include entering contact information to the address book, setting up a voice mail message and retrieving voice mails, basic texting and sending picture messages. "We help with whatever the class feels they need assistance with," confirmed Gregg.



*Nemont employee Gregg Hunter, left, assists two ladies during a cell phone class at the Nashua Senior Citizens Center last fall.*

Would you like to find out more about a cell phone class? Contact Nemont at 1-800-636-6680.

## GIVING PEAS A CHANCE

*...continued from page 1*

Peas and lentils are a high-value cash crop. In addition, farmers have found rotating pulse products such as peas and lentils with their other crops restores the nitrogen content in the soil. United Pulse Trading in Williston is a convenient, regional location for area producers to market their pulse crops.

Nemont plays a small part in UPT's success. The Internet connection is used to exchange information with the Bismarck office and corporate headquarters in Regina, Saskatchewan.

"Nemont is critical to our company," confirmed Eric. "They provide us with high quality communication tools that allow our company to be successful on a day-to-day basis."

Looking toward the future, UPT continues to think big. The company is currently adding on a 36,000 square foot warehouse to their current facility in order to ramp up production.

"The city and state have been extremely helpful in our expansion projects," commented Williston Operations Manager Brion Norby. "We are looking forward to a great year."

# Nemont Today

discover us



January  
February  
2010

Volume 6  
Issue 1

New  
Beginnings

## WIN A \$25 CREDIT!

Fill out this official entry form and drop it by one of our offices or mail it by February 15, 2009, to PO Box 600, Scobey, MT 59263-0600. Attn: Drawing. Faxed, duplicated, e-mailed or photocopied entries will not be accepted. Winners will be contacted by phone and listed in the March/April issue.

### \$25 CREDIT OFFICIAL ENTRY

Name \_\_\_\_\_

Phone \_\_\_\_\_

E-mail \_\_\_\_\_

### Nov/Dec \$25.00 Winners

Edwin Engebretson  
Williston

Troy Twete  
Williston

Bob Brown  
Fishtail

Marc Shaules  
Ballantine

Morlowe Onstad  
Westby

B. Meyer Baau  
Plentywood

## WELCOME NEW EMPLOYEES



**Carolyn Rees**  
Customer Service Specialist  
Glasgow



**Mary Werner**  
Customer Service Specialist  
Poplar

Visit our website at [www.nemont.net](http://www.nemont.net) for current specials and local information.



P.O. Box 600  
Scobey, MT 59263-0600  
1-800-636-6680 or 406-783-2200

Crow Agency, MT  
Monument Center, Suite 1  
8 a.m. – 5 p.m. Mon-Fri

Glasgow, MT  
702 2 Ave S, 8 a.m. – 5 p.m. Mon-Fri

Poplar, MT  
212 2nd Ave W, 9 a.m. - 5 p.m. Mon-Fri

Scobey, MT  
61 Hwy 13 S, 8 a.m. – 5 p.m. Mon-Fri

Williston, ND  
421 Main, 8 a.m. – 5 p.m. CST Mon-Fri

Wolf Point, MT  
220 Benton St, 8 a.m. – 5 p.m. Mon-Fri

Worden, MT  
2457 Main St  
8 a.m. – noon, 1 p.m. – 5 p.m. Mon-Fri

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